

The Fraunhofer Research Foundation offers a new leadership position at its Center in Chile:

Executive Director Center for Systems Biotechnology (CSB), Santiago, Chile

Business description:

The Center for Systems Biotechnology (CSB) works closely with Chilean research organizations and aims to provide research services for a broad range of public and private enterprises not only in Chile but also the wider South American region. The Center will make a long-lasting contribution to Chile's pioneering spirit and economic strength by supporting the country's traditional economies based upon raw materials, agriculture, aquaculture and the sustainable use of natural resources.

Position: Executive Director Center for Systems Biotechnology

Personnel responsibilities: FCR-CSB employees

Position basic requirements:

Education:

University graduate in life sciences/biotechnology, PhD, preferentially with management degree

Languages:

- English (business fluent), Spanish (fluent)
- German desirable

Work experience:

- Wide range of experience in international life sciences/biotechnology research and innovation
- International references
- Minimum of ten years' experience in management position
- Dual experience of business development in industry and academia
- Must have a profound vision of the business, sound scientific knowledge and strong leadership as well as excellent acquisition skills
- Must be very skilled in building trusting relationships with CEOs and VPs of large companies
- Must have excellent communication and presentation skills
- Must be very pragmatic, realistic, focused and able to materialize contracts and lead the delivery of contracted project results.

Responsibilities:

The Executive Director will have the overall responsibility for operating CSB as self-sustaining business. S/he will be responsible for managing and directing the FCR-CSB research units. S/he will drive business development, oversee business strategy, daily operation and the fulfillment of research objectives and quality standards. S/he will be responsible for closing the gap between academia and industry by fostering links between industrial contacts and academic research groups as well as working with government at different levels.

Starting date: January 1, 2017

Apply at:

Fraunhofer Research Foundation

Av. Mariano Sánchez Fontecilla #310, 14 Floor,
Las Condes, Santiago

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